



ATLANTIC HEALTH PARTNERS – SANOFI PASTEUR 2019 FLU PROGRAM

We are pleased to share the favorable terms of our 2019-2020 Sanofi Fluzone/Flublok Program and support your practice’s influenza immunization efforts. Given the high demand for flu products, we strongly encourage to pre-book your flu reservation soon.

As an Atlantic member, you receive these AHP – Sanofi Flu Program benefits:

◆ **Favorable Fluzone/Flublok pricing and terms:**

- ◆ An additional 3% discount for all presentations (except High Dose and Flublok)
- ◆ Better control over shipping timeframes – additional details will be provided
- ◆ 2% Prompt pay (90 days) and 1% on-line order discounts

- ◆ **Strong shipping guarantees for Atlantic members for orders placed by March 31st**
- ◆ **Excellent return terms – credit for up to 25% of unused doses for each presentation**
- ◆ **THE .5mL SYRINGES AND VIALS HAVE BEEN APPROVED FOR AGES 6 MONTHS AND OLDER**

Sanofi Flu Vaccine Ten Dose Presentation:	Catalogue Price	Atlantic Price*	Atlantic Final Price**	Atlantic Final Price/Dose
Multi-Dose Vial - Quadrivalent, 5mL (ages 6 months and older)	\$161.89	\$148.78	\$153.30	\$15.33
Prefilled Syringes - Quadrivalent, 0.5mL No preservative (ages 6 months and older)	\$175.64	\$159.18	\$163.50	\$16.35
Single-Dose Vials - Quadrivalent, 0.5mL No preservative (ages 6 months and older)	\$175.64	\$159.18	\$163.50	\$16.35
Pediatric Syringes - Quadrivalent, 0.25mL No preservative (ages 6-36 months)	\$199.79	\$159.18	\$163.50	\$16.35
Flublok Syringes - Quadrivalent, 0.5mL No preservative (ages 18 and older)	\$485.03	\$452.04	\$450.50	\$45.05
High-Dose Syringes - 0.5mL No preservative (ages 65+)	\$485.03	\$452.04	\$450.50	\$45.05

* Includes: Atlantic contract price and direct order discounts, and the 1% on-line order discount

**Also includes Federal Excise Tax and the 2% prompt pay discount

All Fluzone/Flublok orders need to be placed directly with Sanofi