



Updates on 2020 Pricing!



January 3, 2020

Dear Colleague,

As you are aware, our **Trumenba** contract price increased a few months ago, and at the time we mentioned we were working to again secure the lowest price for this vaccine.

I am pleased to share with you that effective January 1st we again have the most favorable **Trumenba** price, which is a 16% discount off the standard price. Our contract price per dose is \$117.19, and with the 2% prompt pay discount (from Pfizer) and the 75 cents federal excise tax, the final price per dose is \$115.60.

In addition, you may have received notice from Pfizer about national price increases for **Trumenba** and **Prevnar13**. The new prices go into effect for purchases made after February 26th.

At that time, the standard **Trumenba** price will be \$149.14 per dose. The Atlantic Health Partners contract price will be \$125.28, and the final price per dose for **Trumenba** will be \$123.52.

As previously shared, Pfizer does not yet discount **Prevnar13**. The new national price for **Prevnar13** purchases made after February 26th will be \$201.25 per dose, and with the prompt pay discount and federal excise tax the final price will be \$197.97.

Please contact us if you need any additional information about **Meningitis B vaccine**.

January 3, 2020

Dear Member,

GlaxoSmithKline announced a national price increase for **Bexsero** which will be effective January 15th.

The new contract price is \$153.30 per dose for both the ten dose and individual dose presentations. With the GSK 2% prompt payment discount and the mandatory federal excise tax of 75 cents, the final price per dose will be \$150.98.

[Attachment: AHP GSK Pricing Feb 2020](#)
[Attachment: AHP Merck Pricing Jan 2020](#)

January 14, 2020

Dear Colleague,

We are pleased to provide you with an overview of our 2020- 2021 flu program . Our flu program now includes all flu manufacturers: Sanofi Pasteur, Seqirus, GlaxoSmithKline, and AstraZeneca (pending).

Eligibility to receive our contract flu pricing with the manufacturers is as follows:

- Sanofi Pasteur: all practices participating in our Sanofi program
- GSK: all practices participating in our GSK portfolio or Bexsero programs
- Seqirus: all practices
- AstraZeneca: all practices

Attached is information about each manufacturers' flu products along with pricing, terms and ordering options.

With regard to **Flumist**, the terms of our AstraZeneca agreement (which should be completed soon) include a 12% discount for reservations made by January 31, an 8% discount for reservations made February 1 through March 31, and a 5% discount for orders made on or after April 1. All orders can be placed with FFF or McKesson, and let us know if you need more detailed **Flumist** pricing and terms.

We also wanted to share with you that Sanofi is offering a webinar, broadcast three times for your convenience, on January 30, 2020 - "Influenza Immunization: Helping to Prevent Disease in Adults 50 Years of Age and Older". To register or get additional details on the program visit www.vaccinewebcasts.com

January 16, 2020

Dear Member,

As you may be aware, GlaxoSmithKline announced a national price increase for **Bexsero** which will be effective January 15th.

The new contract price is \$153.30 per dose for both the ten dose and individual dose presentations. With the GSK 2% prompt payment discount and the mandatory federal excise tax of 75 cents, the final price per dose will be \$150.98.

Please contact Atlantic Health Partners if you need any additional information.

800-741-2044

www.atlantichealthpartners.com

(click url to go to the Atlantic Health Partners' website directly)



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