



## NEWS and UPDATES



Happy Summer!



### CIGNA VALUE-BASED PROGRAM

Thanks to all the Primary Care Physicians that attended our PCP meeting on May 20th to hear about the activities, progress and requirements of the CAC value-based program.

**Thanks to our Care Allies and BioReference Labs partners for their assistance with the meeting.**

For those unable to attend, please review the power point presentation that was given at the meeting by [clicking here](#). This presentation relays information on our group's performance quality and costs and important information relating to years 2 and 3 of the CAC agreement.

The final shared savings bonuses for plan year 1 have been distributed to all the participating PCPs. We are in the process now of delivering and mailing the bonuses to the Specialists who participated in the care of the CAC patients.



### MOBILE APP UPDATE

Progress is continuing on our Clinically Integrated Network (CIN) referral and messaging APP.

The first invitations for registration have been emailed. We will be starting slow and concentrating on a small group of local PCP's for our first users.

Once their registration and the upload of their patient data is complete, we will be requesting from them their main referral practices, which will be the 2nd group of potential users contacted.

This process will allow us to test the processes of the App before rolling it out to all other members.

## NEW CONTRACTS COMING



Negotiations are complete with Solis Health Plans, Inc. for IPN to become their Exclusive Network for their Medicare Advantage plan beginning January 1, 2019 in Orange County .

Thanks to the members that have already signed on.

If you are an Orange County physician-primary or specialist - that is interested in enrolling to participate in this plan, please email Kaitlyn Carrick, Network Assistant, at [kcarrick@hpofflorida.com](mailto:kcarrick@hpofflorida.com). She will then forward you the appropriate paperwork that needs completed.

This plan will be rolling out in our other county areas beginning in 2020.



We are in final negotiations with Cigna-HealthSpring to allow our members to participate in this Medicare Advantage Plan coming to Central Florida for a January 1, 2019 start date.

This agreement will cover Orange, Seminole, Osceola and Polk Counties. We will have more information on the agreement and the Election to Participate forms for you shortly. Keep watching!



### ANCILLARY PARTNERS - Completing our Independent Healthcare System

We have partnered with numerous Independent Ancillary Healthcare Providers to offer more independent, outpatient services to compliment our Member Independent Facilities and Services.

Using these facilities and providers will continue our goal to preserve and protect the independent practice of medicine while offering a complete independent healthcare delivery system to employers, consumers and payers.

Please contact the IP Network Administration Office if you have, or use, an independent ancillary provider that would be a good addition to our network.

#### Ancillary Partners, new and existing, include:

University Diagnostic Imaging \* Apria Healthcare \* Orlando Hand Surgery Clinic  
Southern Healthcare Management \* BioReference Labs \* CORA Physical Therapy  
Sandlake Imaging \* Dr. Phillips Specialty Pharmacy \* SimonMed Imaging  
Medical Arts Laboratory \* Gulf Coast Health Care \* Akumin Imaging  
SimonMed Imaging \* Cyrus Diagnostic Imaging

Many more are in the process!



### WEBSITE AND DIRECTORY

An updated IP Network Membership Directory has been uploaded to the IPN website. We have had several new physicians join our group over the last few months. [Visit our website!](#)

This listing is set up as an Excel Spreadsheet and can be downloaded and sorted in whatever format works the best for your office.

Please take a moment to review your own practice information. We are finding many changes lately. We appreciate you keeping us informed of new physicians joining your practice, physicians leaving, Office Manager and/or Clinical Contact changes, address changes or new additional locations... and most of all...Contact Information for each physician, Administrator and Clinical Contact. **Communication is the key!**

## PRACTICE RESOURCES

We are creating a Resource Page for the IP Network website where you can find Associates we have partnered with that could be of assistance to your practice. The initial group of resources relates to billing and coding. Here are a few, with more to come. The page is under construction, but will include information and website connection to the following colleagues. Keep watching.....



Visit the HealthARCH website



Visit the RCM website

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## ORLANDO Medical News

Orlando Medical News is reaching out to all IP Network Members and Administrators to offer a FREE digital subscription to their informative publication. Orlando Medical News has their finger on the pulse of medical business and issues in Central Florida. Larry Jones, the IP Network Executive Director, contributes articles regularly that are relative to current issues effecting our member practices.

When you receive their email invitation,  
Take them up on this offer and keep yourself informed!

### Orlando Medical News

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## Would you be interested?

The IP Network provides patient focused healthcare within an integrated referral network that fosters collaboration while maintaining practice independence.

In that collaborative spirit, we have engaged a consultancy to help create a suite of enhanced products harnessing the network memberships collective buying power, to create not only cost-efficiencies across the enterprise, but also enhanced professional services.

For our initial focus, we are reaching out to our membership to gather the interest level to develop a bespoke medical malpractice insurance program. "

If you are interested in exploring this option, to possibly lower some of your overhead costs, please contact Aleks Popovic of Plastridge Insurance Agency at 407-620-3002 or via email at [APopovic@plastridge.com](mailto:APopovic@plastridge.com).

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Thank You for your Support!!

