



IP NETWORK PARTNER ANNOUNCEMENTS



[AHP Sanofi Flu Pricing 2019](#)

Dear Colleague,

It is a new year - and with January/February the flu planning process starts for the upcoming season. Attached (click the link above) are the pricing and terms for the Sanofi Pasteur flu products.

(Note - the terms for Seqirus and AstraZeneca flu products will be shared immediately upon completion of the respective contracts.)

Sanofi is the leading producer of flu vaccines, and continues to perform very well with flu delivery to our members.

Key terms of this season's Sanofi flu program include:

- Outstanding pricing and shipping guarantees.
- An additional 3% discount for all presentations - except High Dose and Flublok.
- Excellent return terms - full credit for up to 25% of unused doses of each type of flu presentation shipped.
- A new benefit for Atlantic members will give you greater control of shipments - more information will be provided.
- It is expected that the .5mL syringes and vials will be approved later this month down to 6 months. This will give you the option of using the .5mL presentations for patients 6 months and older.

We strongly encourage you to make and confirm your Fluzone/Flublok pre-book reservation as soon as possible as we again expect strong demand for Sanofi's flu products. Reservations are made with Sanofi using your VaccineShoppe or VaxServe account, or with your Sanofi representative.

Please contact Cindy or me, Jeff Winokur, President, if you have any questions or need additional information about your pre-book flu reservation.

800-741-2044

www.atlantichealthpartners.com



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